The mission of the AIDS Foundation of Chicago is to provide leadership in marshalling public and private resources to care for people with HIV/AIDS and to prevent the further spread of the epidemic. We pursue this mission through advocacy, fundraising, grantmaking, and service coordination/coalition-building.
Dear Friends:

In 1981, federal health officials first observed the appearance of a mysterious, new illness among a cluster of gay men. Since then, AIDS has claimed the lives of 21 million people worldwide, including nearly half a million Americans. In the early days of the epidemic, no one could have imagined the global health crisis that would ensue.

Two decades later, we know more about the disease, yet there are still 40,000 new infections in the U.S. each year and approximately 40 million people living with AIDS worldwide. These devastating statistics prove we cannot give up the fight—there is still much work that needs to be done.

Since its inception in 1985, the AIDS Foundation of Chicago (AFC) has provided strong local leadership in the fight against AIDS. AFC partners with civic and government leaders and those directly affected by HIV/AIDS to make and sustain progress against the epidemic.

Promoting leadership within the AIDS community is also an important part of our mission. Many of the major turning points in the history of the epidemic arose from the heroic acts and leadership of those living with HIV in partnership with community, scientific, and government leaders. In this annual report, we recount our recent accomplishments and highlight examples of leadership we have displayed in the fight against AIDS.

• Leadership to bring resources and hope to devastated communities.
• Leadership to develop and support programs that work and truly make a difference.
• Leadership to empower others to fight for their rights and to be our future leaders.
• And leadership to do what is right and to do it right.

It is the involvement, commitment, and support of our friends and donors that keeps AFC going. Thank you for giving us the sustenance we need to be leaders, to make a difference, and to save lives.

Sincerely,

Brandon Neese
President

Luis Vera
Chair,
Service Providers Council

Mark Ishaug
Executive Director
Service Coordination

AFC coordinates and evaluates the nine-county HIV/AIDS case management system, a national model of coordinated, centralized care that serves 6,000 men, women, and children living with HIV/AIDS, and includes funding for direct emergency assistance, transportation, and short-term rental assistance. We allocate nearly $7 million in state and federal funds annually to scores of agencies providing case management, housing, primary care, mental health, and other services. In addition, AFC convenes and provides leadership to the Service Providers Council, a 135-member coalition of organizations working together to improve prevention and care services for thousands of people affected by HIV/AIDS in metropolitan Chicago. AFC’s planning and service coordination work is supported by the Chicago and Illinois Departments of Public Health, the federal Health Resources and Services Administration, the Centers for Disease Control and Prevention, the U.S. Department of Housing and Urban Development, and the Illinois Office of Rehabilitation Services.

Centers for Disease Control and Prevention (CDC) reports the first cases of a rare pneumonia in young gay men, which is later diagnosed as AIDS related. Ryan White, an Indiana teenager who has AIDS, is barred from school.

Conference speakers Terje Anderson and Regina Aragón discuss the importance of fostering leadership among people living with and affected by HIV.
### Promoting Leadership

AFC commemorated 20 years of AIDS by hosting a series of lectures and workshops on the important role individual and institutional leaders have played in formulating effective responses to the epidemic.

In a two-part series called the “AIDS Leadership Institute,” more than 200 participants discussed the qualities of effective leaders, the many challenges confronting AIDS-affected communities, and the important leadership contributions of HIV-positive people. The conferences helped participants explore ways to support and nurture current and future leaders so that responses to the epidemic can be sustained and expanded.

Conference participants heard from national AIDS policy experts Regina Aragón of the Presidential Advisory Council on AIDS and Terje Anderson, executive director of the National Association of People with AIDS. They also participated in skill-building workshops on such topics as meeting facilitation, marketing, supervision, and mentoring.

AFC’s Service Providers Council and the Chicago Department of Public Health jointly hosted the series.

### AFC Selected to Coordinate Suburban Services

In March 2001, the Illinois Department of Public Health selected AFC to serve as the lead agency for a network of federally funded programs serving people with HIV/AIDS in DuPage, Grundy, Kane, Kankakee, Kendall, Lake, McHenry, and Will counties. For more than 10 years, AFC has served as the state’s lead agency for a similar network serving Chicago and Cook County. We are proud of the state’s vote of confidence and honored to take a leadership role developing AIDS-related service capacity across metropolitan Chicago.

### 1986

<table>
<thead>
<tr>
<th>Date</th>
<th>Event</th>
</tr>
</thead>
<tbody>
<tr>
<td>1986</td>
<td>The AIDS Foundation of Chicago (AFC) is founded by four local visionaries: Dr. Ron Sable, Dr. Renslow Sherer, Judy Carter, and William Young.</td>
</tr>
<tr>
<td></td>
<td>President Reagan first mentions AIDS in public.</td>
</tr>
<tr>
<td></td>
<td>AFC creates the Service Providers Council to bring together community agencies in the fight against AIDS.</td>
</tr>
</tbody>
</table>
AFC works in Chicago, Springfield, and Washington, DC to improve services for, and protect the rights of, those living with and at risk for HIV/AIDS. AFC pursues its policy and advocacy work in partnership with people living with HIV/AIDS, local service providers, statewide partners, and members of our Policy/Advocacy Committee.

1987
The Food and Drug Administration (FDA) approves AZT, the first antiretroviral medication for the treatment of HIV.

1988
AFC launches its private grantmaking program and awards $200,000 to local community organizations.

1989
AFC establishes a network of community agencies to provide case management services to people in northeastern Illinois with HIV/AIDS.
Leading the Fight for AIDS Housing Assistance

Because housing instability remains one of the most critical unmet needs affecting low-income people with HIV/AIDS, AFC recently published a detailed report that describes the magnitude of the problem and recommends a plan for action.

The “Five-Year Chicago Area HIV/AIDS Housing Plan” is a road map for AIDS housing advocacy, service expansion, and policy reform. The Housing Committee of AFC’s Service Providers Council and an ad hoc steering committee led efforts to develop the plan, which describes available AIDS housing services, client preferences, and areas needing further development. Hundreds of low-income people with HIV/AIDS and several dozen service providers were consulted in the plan’s formation.

The plan shows that the need for housing assistance among people with HIV/AIDS continues to outpace available resources, leaving more than 5,000 individuals in need of AIDS housing services each year in the Chicago metropolitan area. According to the report, the region’s affordable housing crisis, chronic poverty, and problems such as substance abuse and other illnesses are fueling the region’s AIDS housing crisis.

AFC and members of the Housing Committee will use the plan to advocate for increased government and private sector spending on housing assistance and affordable housing development.

Urging Government Leaders to Respond to AIDS

In addition to our aggressive portfolio of city, state, and federal lobbying activities, AFC helps thousands of Illinoisans affected by AIDS make their voices heard on a variety of AIDS-related government issues.

Members of our Statewide Advocacy Network respond to our action alerts on pressing AIDS public policy issues by unleashing an avalanche of phone calls and letters to key decision makers. Each year, we lead a group of state residents living with HIV/AIDS to Washington, DC to share their concerns directly with members of Congress. In 2001, we also spearheaded a statewide advocacy training session in Springfield that was followed by an AIDS lobby day in the state’s capitol.

---

<table>
<thead>
<tr>
<th>1990</th>
<th>1992</th>
<th>1993</th>
</tr>
</thead>
<tbody>
<tr>
<td>Ryan White dies of AIDS. Congress enacts the Ryan White Comprehensive AIDS Resources Emergency Act, which provides federal funds for care and treatment services.</td>
<td>AIDS becomes the number one cause of death for men 25-44 years of age.</td>
<td>AFC leads an eight-month effort to double the State of Illinois AIDS Drug Assistance Program budget from $3.5 million to $7 million.</td>
</tr>
</tbody>
</table>
Since 1988, AFC has awarded $10.7 million to nearly 100 agencies across the region, helping to start dozens of new programs and build the capacity of community-based providers, especially in underserved communities of color. Since 1996, AFC’s grantmaking program has also provided significant resources for program evaluation, and through model collaborations, has helped community-based organizations improve their ability to design, implement, and evaluate HIV prevention and care programs.
Funding the Fight Against AIDS

In June 2001, AFC awarded $1.3 million in grant funds to 49 Chicago-area HIV/AIDS organizations—the largest single grantmaking cycle in AFC’s history.

Forty percent of AFC’s grant funds were awarded to support HIV prevention activities targeting at-risk youth, families, gay and bisexual men, injection drug users, and ex-offenders. More than one-third of funds awarded support direct care services for people living with HIV/AIDS. The remainder was earmarked for AIDS policy and advocacy efforts, evaluation, and organizational development projects. In addition, 55% of all awarded funds support organizations that meet AFC’s definition of community-based organizations serving communities of color.

AFC prioritizes grants to innovative, community-based projects, and 2001 was no exception. AFC awarded a $60,000 grant to support the merger process of Open Hand Chicago, Community Response, and the HIV Coalition with the goal of improving and expanding client services while lowering administrative costs. AFC also supported eight evaluation teams to work with AIDS service organizations and, through a generous grant from the Pediatric AIDS Chicago Prevention Initiative, funded an intensive case management project designed to reduce mother-to-child HIV transmission.

Human Resources Grants Build Agency Capacity

AFC is coordinating an exciting new grantmaking program that provides human resources support to local AIDS service providers.

In 2001, AFC paired eight organizations with eight members from the AmeriCorps program for ten-month field assignments in AIDS prevention and care services. A federal program, AmeriCorps engages individuals in community service and provides members with an education award at the completion of their term of service. The National AIDS Fund, which coordinates the program nationwide, selected AFC as one of five agencies in the country to manage the local program.
AFC continues to lead the fight against AIDS thanks to the generosity of our corporate sponsors, foundation partners, and individual donors. Private giving sustains our strategic grantmaking and highly successful public policy and advocacy programs, and is integral to our work in service coordination.

<table>
<thead>
<tr>
<th>1999</th>
<th>2000</th>
<th>2001</th>
</tr>
</thead>
<tbody>
<tr>
<td>AFC funds initiative that links HIV+ individuals returning to the community from correctional settings with health care services.</td>
<td>AFC succeeds in persuading the Illinois House of Representatives to pass landmark HIV prevention legislation allowing adults to purchase sterile syringes at pharmacies without a prescription.</td>
<td>40 million people are living with HIV worldwide, according to the Joint United Nations Programme on HIV/AIDS.</td>
</tr>
</tbody>
</table>

Grammy award winner Chaka Khan dazzles the crowd at the 2001 gala Not Just Song & Dance. Thousands of Chicago’s Run & Walk for AIDS participants show their support in the fight against the epidemic.
Raising Money, Raising Awareness

Showing their solidarity against AIDS, a crowd of nearly 10,000 gathered on a cold and rainy Sunday morning to raise money for AFC. Chicago’s Run & Walk for AIDS, held on September 23, 2001, raised nearly $150,000 for AFC’s grantmaking program.

The first-year event was a huge success. The day began with a Sunrise Celebration of Life remembering all those who have died of AIDS, as well as those lost in the September 11 tragedy. Runners took on the 5K course first, and were followed by throngs of walkers. Participants also visited the event’s AIDS Health Expo, which featured information on AIDS-related services from dozens of community-based agencies, and was sponsored by the Illinois Department of Public Health.

Chicago Special Events Management, owner and producer of Chicago’s Run & Walk for AIDS, named AFC the beneficiary of the lakefront event in recognition of our long history operating an efficient and effective AIDS grantmaking program.

AFC launches prevention program for people living with HIV, expands evaluation and research programs linking universities and community organizations.
# Financial Statements

## Statement of Financial Position
for the years ended June 30, 2001 and 2000

<table>
<thead>
<tr>
<th></th>
<th>GENERAL FUND</th>
<th>FIXED ASSETS</th>
<th>GOVERNMENT GRANTS</th>
<th>TOTAL UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL ALL FUNDS</th>
<th>2000 TOTALS ONLY</th>
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<tbody>
<tr>
<td><strong>CURRENT ASSETS:</strong></td>
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<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
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<tr>
<td>Cash &amp; Cash Equivalents</td>
<td>1,082,135</td>
<td></td>
<td>1,082,135</td>
<td>96,601</td>
<td>1,178,736</td>
<td>13,492,235</td>
<td>9,545,199</td>
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<tr>
<td>Grants &amp; Other Receivables</td>
<td>1,746,040</td>
<td>10,388,286</td>
<td>12,134,326</td>
<td>149,000</td>
<td>12,283,326</td>
<td>7,271,853</td>
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<tr>
<td>Prepaid Expenses &amp; Deposits</td>
<td>30,173</td>
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<td>30,173</td>
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<td>30,173</td>
<td>30,931</td>
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<td><strong>Total Current Assets</strong></td>
<td>2,858,348</td>
<td>10,388,286</td>
<td>13,246,634</td>
<td>245,601</td>
<td>13,492,235</td>
<td>9,545,199</td>
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<tr>
<td><strong>Furniture, Fixtures &amp; Equipment</strong></td>
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<td>541,737</td>
<td></td>
<td></td>
<td>541,737</td>
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<td>456,749</td>
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<tr>
<td>Less: Accumulated Depreciation</td>
<td></td>
<td>(399,111)</td>
<td></td>
<td></td>
<td>(399,111)</td>
<td></td>
<td>(356,595)</td>
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<tr>
<td><strong>TOTAL ASSETS</strong></td>
<td>2,858,348</td>
<td>142,626</td>
<td>10,388,286</td>
<td>13,389,260</td>
<td>245,601</td>
<td>13,634,861</td>
<td>9,645,353</td>
</tr>
</tbody>
</table>

|                          |              |              |                   |                   |                        |                |                  |
| **LIABILITIES:**         |              |              |                   |                   |                        |                |                  |
| Grants Payable           | 1,266,894    |              | 1,266,894         | 1,266,894         | 1,162,500              |                |                  |
| Other Payables           | 105,867      |              | 105,867           |                   | 105,867                | 1,020,258      |                  |
| Government Grants Not Yet Earned |            | 10,388,286   | 10,388,286        | 10,388,286        | 5,597,141              |                |                  |
| **Total Liabilities**    | 1,372,761    | 10,388,286   | 11,761,047        |                   | 11,761,047             | 7,779,899      |                  |

|                          |              |              |                   |                   |                        |                |                  |
| **NET ASSETS:**          |              |              |                   |                   |                        |                |                  |
| General Unrestricted     | 966,215      |              | 966,215           |                   | 966,215                | 882,228        |                  |
| Board Designated         | 519,372      |              | 519,372           |                   | 519,372                | 717,783        |                  |
| Invested in Fixed Assets |              | 142,626      | 142,626           |                   | 142,626                | 100,154        |                  |
| Temporarily Restricted   |              |              |                   | 245,601           | 245,601                | 165,289        |                  |
| **Total Net Assets**     | 1,485,587    | 142,626      | 1,628,213         | 245,601           | 1,873,814              | 1,865,454      |                  |

|                          |              |              |                   |                   |                        |                |                  |
| **Total Liabilities & Net Assets** |            | 2,858,348   | 10,388,286        | 13,389,260        | 245,601                | 13,634,861     | 9,645,353        |
# Statement of Activities and Changes in Net Assets

for the years ended June 30, 2001 and 2000

<table>
<thead>
<tr>
<th></th>
<th>GENERAL FUND</th>
<th>FIXED ASSETS</th>
<th>GOVERNMENT GRANTS</th>
<th>TOTAL UNRESTRICTED</th>
<th>TEMPORARILY RESTRICTED</th>
<th>TOTAL ALL FUNDS</th>
<th>2000 TOTALS ONLY</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>REVENUES:</strong></td>
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<td></td>
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<tr>
<td>Government Grant</td>
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<td>Revenue Earned</td>
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<td>8,387,388</td>
<td>8,578,388</td>
<td>24,000</td>
<td>8,602,388</td>
<td>10,082,048</td>
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<td>Special Events:</td>
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<td>Proceeds</td>
<td>1,274,326</td>
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<td>1,274,326</td>
<td>1,274,326</td>
<td>1,247,326</td>
<td>(341,350)</td>
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<tr>
<td>Expenses</td>
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<td>(571,497)</td>
<td>(571,497)</td>
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<td>Direct Mail Campaign:</td>
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<tr>
<td>Proceeds</td>
<td>391,133</td>
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<td>391,133</td>
<td>391,133</td>
<td>414,515</td>
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<tr>
<td>Expenses</td>
<td>(188,671)</td>
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<td>(188,671)</td>
<td>(188,671)</td>
<td>(200,959)</td>
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<tr>
<td>Foundation &amp; Corporation Grants</td>
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<td>473,046</td>
<td>125,000</td>
<td>598,046</td>
<td>390,000</td>
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<td>Individual Contributions</td>
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<td>211,276</td>
<td>211,276</td>
<td>257,887</td>
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<tr>
<td>Interest</td>
<td>73,319</td>
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<td>73,319</td>
<td>73,319</td>
<td>66,969</td>
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<tr>
<td>Other Revenue</td>
<td>88,662</td>
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<td>88,662</td>
<td>88,662</td>
<td>80,569</td>
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<td>Net Assets Released</td>
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<td></td>
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<tr>
<td>from Restriction</td>
<td>68,688</td>
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<td>68,688</td>
<td>(68,688)</td>
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<tr>
<td><strong>TOTAL REVENUES</strong></td>
<td>2,011,282</td>
<td>8,387,388</td>
<td>10,398,670</td>
<td>80,312</td>
<td>10,478,982</td>
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<tr>
<td><strong>EXPENSES:</strong></td>
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<td></td>
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</tr>
<tr>
<td>Program Service</td>
<td>307,299</td>
<td>35,189</td>
<td>1,564,838</td>
<td>1,907,326</td>
<td>1,907,326</td>
<td>1,333,611</td>
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<tr>
<td>General &amp; Administrative</td>
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<td>1,275</td>
<td>91,809</td>
<td>91,809</td>
<td>114,493</td>
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<tr>
<td>Development</td>
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<td>5,952</td>
<td>342,886</td>
<td>342,886</td>
<td>312,409</td>
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</tr>
<tr>
<td><strong>TOTAL EXPENSES</strong></td>
<td>734,767</td>
<td>42,416</td>
<td>1,564,838</td>
<td>2,342,021</td>
<td>2,342,021</td>
<td>1,760,513</td>
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<tr>
<td><strong>Excess of Revenues Over Expenses</strong></td>
<td></td>
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</tr>
<tr>
<td>before Grants &amp; Awards</td>
<td>1,276,151</td>
<td>(42,416)</td>
<td>6,822,550</td>
<td>8,056,649</td>
<td>80,312</td>
<td>8,136,961</td>
<td>10,236,905</td>
</tr>
<tr>
<td>Grants &amp; Awards</td>
<td>(1,306,051)</td>
<td>(6,822,550)</td>
<td>(8,128,601)</td>
<td>(8,128,601)</td>
<td>(9,867,270)</td>
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<tr>
<td><strong>Changes in Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>before Transfers</td>
<td>(29,536)</td>
<td>(42,416)</td>
<td>(71,952)</td>
<td>80,312</td>
<td>8,360</td>
<td>369,635</td>
<td></td>
</tr>
<tr>
<td>Transfers</td>
<td>(84,888)</td>
<td>84,888</td>
<td>(71,952)</td>
<td>80,312</td>
<td>8,360</td>
<td>369,635</td>
<td></td>
</tr>
<tr>
<td><strong>Changes in Net Assets</strong></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>after Transfers</td>
<td>(114,424)</td>
<td>42,472</td>
<td>(71,952)</td>
<td>80,312</td>
<td>8,360</td>
<td>369,635</td>
<td></td>
</tr>
<tr>
<td>Net Assets, Beginning of Year</td>
<td>1,600,011</td>
<td>100,154</td>
<td>1,700,165</td>
<td>165,289</td>
<td>1,865,454</td>
<td>1,495,819</td>
<td></td>
</tr>
<tr>
<td>Net Assets, End of Year</td>
<td>1,485,587</td>
<td>142,626</td>
<td>1,628,213</td>
<td>245,601</td>
<td>1,873,814</td>
<td>1,865,454</td>
<td></td>
</tr>
</tbody>
</table>
The AIDS Foundation of Chicago acknowledges the following contributions of $750 or more during the period July 1, 2000 to June 30, 2001. Although lack of space prevents us from listing other contributions, we deeply appreciate the support of all of our individual, corporate, and foundation donors.

Donors

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Mr. and Mrs. Edward Adkins
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AKZO Nobel Inc.
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Mrs. Joanne Armenio
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Dr. Susan Balter
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Mr. and Mrs. Mitchell Block
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