The mission of the AIDS Foundation of Chicago is to lead the fight against HIV/AIDS and improve the lives of people affected by the epidemic.
Dear Friends:

The AIDS Foundation of Chicago (AFC) dedicates this Annual Report to the thousands of men and women who advance the fight against HIV/AIDS through their daily work and advocacy.

We rely on our partnerships with people with HIV/AIDS, service providers, government officials, healthcare workers, and advocates to help reduce new HIV infections and improve care services. In this report we profile members of AFC’s staff and board with local leaders who help shape the region’s response to the epidemic. Each portrait highlights an area of AFC’s work in the community.

Since 1985, AFC has served as a gathering place for individuals and institutions responding to the HIV/AIDS crisis. Thanks to these partnerships, our message of hope and action is gaining strength.

In 2005, AFC marks 20 years in the fight against HIV/AIDS. While we are proud of our past accomplishments, we recognize that so much more still needs to be done. With the help of our key partners and supporters, we are working to expand and improve the system of HIV/AIDS services and increase advocacy and community awareness activities.

Thank you for all you do to support, inspire, and advance our collective cause. Without you our work would not be possible.

Sincerely,

Leadership

Mark Ishaug, Cynthia Tucker, and Isiaah Crawford, PhD

Mark Ishaug
Executive Director

Cynthia Tucker
Chair, Service Providers Council

Isiaah Crawford, PhD
President, Board of Directors
Working with our partners, we are building a system of affordable housing that addresses the prevention and care needs of people with HIV/AIDS.

**HOUSING.** For people with HIV/AIDS, safe and affordable housing is a bridge toward a more stable, independent, and healthy life. A longtime housing advocate, AFC collaborates with housing agencies and advocates to provide rental subsidies and permanent supportive housing to more than 630 low-income people with HIV/AIDS and their family members. AFC Housing Director Arturo Valdivia-Bendixen is a respected local and national advocate for the homeless. Virgil Tolbert, executive director of the Christian Community Health Center, is a leader in the Renaissance Care Network, which is one of AFC’s principal housing partnerships providing 41 housing units to low-income individuals and families affected by HIV/AIDS on the far south side of Chicago.

**JANUARY 2004**
The Department of Housing and Urban Development awards AFC $770,000 to provide housing assistance to homeless people with HIV/AIDS.

**JUNE 2004**
AFC and the Chicago Department of Public Health partner on a national research study evaluating the public health benefits of stable housing for homeless, HIV-positive people.

**JULY 2004**
AFC Housing Director Arturo Valdivia-Bendixen is re-elected chair of Chicago’s Continuum of Care.
Thousands of low-income and uninsured Illinoisans with HIV/AIDS receive high-quality healthcare thanks to the hard work of providers, legislators, and advocates.

MEDICAL CARE. Improving healthcare access for people with HIV/AIDS is at the core of AFC’s mission. We educate government officials, the media, and the public about the need to expand vital programs such as the Ryan White CARE Act and Medicaid, and help people with HIV/AIDS gain access to critical medical and social services. AFC Board Member Daniel Berger, MD is the founder and director of Northstar Healthcare, which specializes in HIV/AIDS clinical care and research. An HIV/AIDS expert and national speaker, Dr. Berger advocates on a range of issues, from drug formularies for the state’s AIDS Drug Assistance Program to the burgeoning crystal meth epidemic. Lisa Henry-Reid, MD leads the adolescent and young adult medicine division at Cook County’s Stroger Hospital, which serves hundreds of HIV-positive and at-risk adolescents. Thanks to her leadership, young people have joined AFC’s lobby days at City Hall and the State’s Capitol, putting a human face on HIV/AIDS issues confronting youth.

MARCH 2004
AFC supports HIV-related health care for 450 patients at 16 clinics with Ryan White CARE Act funding provided by the Illinois Department of Public Health.

JULY 2004
AFC lobbying efforts result in expanded benefits for Illinois AIDS Drug Assistance Program recipients.

OCTOBER 2004
Illinois expands the use of rapid HIV testing in labor and delivery to help prevent mother-to-child HIV transmission. A coalition of AIDS organizations, including AFC, worked on the regulations with the state.
Prevention methods based on science—not ideology—are our best hope in reducing new HIV infections.

**PREVENTION.** AFC works closely with behavioral scientists, prevention practitioners, and concerned community members to advocate for science-based HIV prevention policies and programs. AFC also funds local, community-based prevention projects through our private grantmaking program and, with our Service Providers Council (SPC) Prevention Committee, offers prevention agencies training and support to better equip their staff. AFC Prevention Director Laird Petersen led AFC’s multi-year demonstration project integrating risk-reduction activities into care settings for HIV-positive individuals. He was also instrumental in helping local agencies prepare funding applications in response to new federal guidelines announced in 2004. AFC Board Member Gary Harper, PhD, of DePaul University, has extensive experience designing and evaluating HIV prevention programs. He participated in AFC’s collaborative evaluation project linking university-based researchers with local HIV prevention organizations. He has also trained scores of frontline workers through the SPC’s annual HIV prevention conference.

**MARCH 2004**
AFC launches a statewide program to educate pharmacists and syringe users on safe syringe disposal.

**JULY 2004**
AFC organizes dozens of groups to oppose proposed federal guidelines that would put strict limits on the content of HIV prevention materials.

**SEPTEMBER 2004**
More than 100 HIV service providers, frontline workers, and people living with HIV/AIDS participate in the SPC’s two-day HIV prevention skills-building conference.

Gary Harper, PhD and Laird Petersen
We advocate for sound HIV/AIDS public policy in partnership with people living with and affected by HIV/AIDS, service organizations, and other allies.

**ADVOCACY.** Each month, AFC mobilizes thousands of AIDS advocates to address local, state, and federal HIV/AIDS policy issues. We rely on our statewide network of dedicated volunteers to help raise visibility and hold government entities accountable. A seasoned activist and person living with HIV, Jim Pickett joined AFC this year to spearhead our public policy and grassroots mobilizing work. Prior to joining the staff, Pickett volunteered on AFC’s microbicide advocacy campaign to promote awareness and research of new technologies to prevent sexual transmission of HIV. Ida Byther-Smith has turned her personal struggle with HIV into a source of strength to inspire and educate others. Active in several community agencies and caucuses, including AFC’s Cook County Consortium Advisory Committee, Byther-Smith regularly participates in AFC’s lobby activities and trains others to be effective AIDS advocates.

**APRIL 2004**
More than 100 AIDS advocates from across the state gather in Springfield for HIV/AIDS Lobby Days, organized by AFC.

**MAY 2004**
AFC leads a delegation of Illinoisans living with HIV/AIDS to Washington, DC for two days of Capitol Hill visits with the National Association of People with AIDS.

**OCTOBER 2004**
AFC staff and SPC agencies together register more than 1,400 new voters through a yearlong voter registration drive.
In difficult economic times, AFC grants provide critical support to community-based organizations that serve populations living with and at risk for HIV.

**GRANTMAKING.** AFC is the Midwest’s largest source of private funding for local AIDS organizations, providing more than $14 million for HIV prevention, care, and advocacy projects since 1988. Our grants support innovative projects that other funders often deem too risky or controversial, while also helping agencies pay for essential operating costs. Since 1989, AFC has prioritized funding organizations governed by and serving communities of color. Betty Smith is the founder and executive director of the South Side Help Center, which provides HIV services in Chicago’s Roseland neighborhood. The South Side Help Center received its first grant from AFC in 1991 and has successfully competed for funding ever since. AFC Board Member Leslie Morgan has contributed hundreds of volunteer hours over the past eight years reviewing grant proposals and evaluating the impact of AFC’s support in the community. Morgan, a retail executive, currently serves as AFC’s grantmaking co-chair.

**APRIL 2004**
The National AIDS Fund and the Elton John AIDS Foundation provide AFC a $75,000 challenge grant, which AFC matches two-to-one and funds 15 HIV prevention projects.

**JUNE 2004**
AFC awards 61 local AIDS agencies $1.2 million in grant funding.

**OCTOBER 2004**
Thanks to the Altria Group, AFC funds six partners to address the food needs of seniors and chronically ill individuals, including people with HIV.
AFC leads a system of coordinated HIV/AIDS case management, helping clients throughout the region access high-quality medical and social services.

CASE MANAGEMENT. AFC convenes the region’s HIV/AIDS case management system, which is renowned as a national model in service integration. The system serves HIV-positive people who struggle with homelessness, mental illness, addiction, poverty, and other health concerns. More than 5,000 individuals receive assistance from the system’s 165 case managers working at 49 agencies across metropolitan Chicago. Freddie Shufford, social services director at the Ruth M. Rothstein CORE Center, supervises case management services at Chicago’s largest HIV/AIDS clinic. A past co-chair of AFC’s Case Management Governance Committee, Shufford has helped improve service quality system-wide. AFC Program Director Román Buenrostro leads the region’s case management system. He has consulted nationally on the development and evaluation of HIV/AIDS case management services, and is currently spearheading efforts to improve the collection and analysis of data reported by delegate agencies.

JANUARY 2004
AFC-funded case managers coordinate essential services for more than 900 homebound individuals with HIV/AIDS, allowing them to maintain their independence.

SEPTEMBER 2004
Nearly 600 HIV-positive individuals released from area jails and prisons are linked to medical care, housing, and transportation assistance through an intensive case management program.

DECEMBER 2004
Thanks to a partnership with the Pediatric AIDS Chicago Prevention Initiative and two area hospitals, all 28 HIV-positive pregnant women who received intensive case management services gave birth to HIV-negative babies.
We work with the media, community groups, and marketing professionals to raise visibility and bring urgency to the HIV/AIDS epidemic.

AWARENESS. Disseminating accurate and timely information about trends in the epidemic is an important way AFC builds public and private support for the fight against HIV/AIDS. We inform the public about HIV/AIDS policy news, statistics, and upcoming events through our comprehensive websites, publications, and community outreach. We also help members of the media develop local coverage to broaden HIV/AIDS visibility. AFC Board Member Shawna Ross and her colleagues at Chicago Creative Partnership provided their services pro bono to develop AFC’s 2004 public awareness campaign called “AIDS: A Tragic Trend.” The three-panel campaign, made to resemble fashion advertising, was designed to catch the attention of sexually active women and men. Rev. Doris Green, AFC’s director of community affairs, is leading another awareness campaign targeting faith-based groups. Thanks to Office of Minority Health funding secured by U.S. Senator Dick Durbin, AFC is funding 12 faith-based partners to raise HIV/AIDS awareness in African-American communities.

FEBRUARY 2004
AFC launches a cutting-edge public awareness campaign with ads on city trains, buses, bus shelters, and in select entertainment establishments across the city.

OCTOBER 2004
Churches funded by AFC’s Faith in Prevention program reach more than 2,600 individuals with HIV prevention information and referrals through community outreach.

NOVEMBER 2004
AFC unveils a new, interactive website (www.aidschicago.org/community) that lists HIV/AIDS events, jobs, services, and news for the Chicago area.
Our efforts informing and engaging government officials on HIV/AIDS remain crucial ...
... As does the need to strengthen relationships with the foundations, corporations, and government agencies that sustain our work and the work of our Service Providers Council.

SERVICE COORDINATION. The 140-member Service Providers Council (SPC) is an integral part of AFC and has existed since we were founded 20 years ago. The SPC is comprised of seven service-specific committees that help set priorities for AFC’s work in grantmaking, public policy, and programs. Through its committee structure, the SPC enhances the region’s system of HIV/AIDS services by gathering service providers for education, collaboration, and outreach opportunities. Our work in service coordination depends on the strong partnerships we have forged with grassroots advocates, agency representatives, government entities, foundations, and corporations. Pictured with AFC Associate Director Shelly Ebbert, MPH are three of our principal partners. They are Christopher Brown, MPH, of the Chicago Department of Public Health; Elizabeth Lee of the Michael Reese Health Trust; and Andre Rawls, JD, PsyD, of the Illinois Department of Public Health.
Thanks to people like you, hope continues.

**FUNDRAISING.** We are deeply grateful for the generosity of the individuals, corporations, foundations, and volunteers who support AFC. Fundraising events and individual and corporate gifts generate critical private support that allows us to expand our public policy and coalition-building work, and sustain our grantmaking program. Our Board of Directors plays an instrumental role in engaging new partners and cultivating current, key relationships. AFC Board Member Lori Kaufman, a 15-year AFC veteran, has co-chaired AFC’s annual black-tie gala six times and is doing so again in 2005. Pictured with Lori in the background are National AIDS Marathon Training Program participants at a weekend lakefront training run.

**JUNE 2004**
Some 1,200 participants register for the National AIDS Marathon Training Program and raise $800,000 for AFC’s grantmaking, public education, and policy programs.

**SEPTEMBER 2004**
More than 3,500 people gather in Grant Park for the fourth annual AIDS Run & Walk Chicago, which nets more than $225,000—an increase of more than 100% from 2003.

**DECEMBER 2004**
AFC launches a three-year, major gifts initiative designed to raise $300,000 from individual donors for housing, advocacy, and prevention projects.
Statement of Revenues and Expenses

Year Ended June 30, 2004

SOURCES OF REVENUES

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Total government grant revenue</td>
<td>$12,026,135</td>
</tr>
<tr>
<td>Total private revenue</td>
<td>$2,581,992</td>
</tr>
<tr>
<td>Special events (Net)</td>
<td>$1,453,977</td>
</tr>
<tr>
<td>Direct mail campaign (Net)</td>
<td>$203,513</td>
</tr>
<tr>
<td>Foundation and corporation grants</td>
<td>$653,770</td>
</tr>
<tr>
<td>Individual contributions (Unsolicited)</td>
<td>$56,620</td>
</tr>
<tr>
<td>Interest</td>
<td>$9,529</td>
</tr>
<tr>
<td>Other revenue</td>
<td>$204,583</td>
</tr>
<tr>
<td>Total Revenues</td>
<td>$14,608,127</td>
</tr>
</tbody>
</table>

EXPENSES:

<table>
<thead>
<tr>
<th>Description</th>
<th>Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td>Program and policy</td>
<td>$2,495,702</td>
</tr>
<tr>
<td>General and administrative</td>
<td>$349,457</td>
</tr>
<tr>
<td>Development</td>
<td>$581,378</td>
</tr>
<tr>
<td>Grants and awards: Private</td>
<td>$1,234,086</td>
</tr>
<tr>
<td>Grants and awards: Public</td>
<td>$9,962,988</td>
</tr>
<tr>
<td>Total Expenses</td>
<td>$14,623,611</td>
</tr>
</tbody>
</table>

Year Ended June 30, 2004
AFC’s work would not be possible without the unwavering support of our donors. We gratefully acknowledge the following corporations, foundations, organizations, and individuals for their generous contributions made between July 1, 2003 and December 31, 2004.

Corporations, Foundations, Organizations, and Individuals

- National AIDS Fund
- Metzner Family Foundation
- Majestic Star Casino
- Kraft Employee Fund
- Kadisak Tile & Carpet, Inc.
- Illinois Department of Public Health
- GlaxoSmithKline
- The Field Foundation of Illinois
- Elizabeth Morse Genius Charitable Trust
- Elizabeth Morse Charitable Trust
- Crate & Barrel
- CNA Foundation
- The Braeside Foundation
- The Boeing Company
- Baxter International Inc.
- Altria Group, Inc.
- Alphawood Foundation Chicago
- Adler School of Professional Management
- @ Properties
- living with HIV/AIDS.

Advocacy initiatives for people with AIDS:

- The development of programs, and the creation of successful fundraising programs.
- Donations of goods and services to keep AFC’s operating costs down.
- Donations in-kind support valued at $5,000 or more.

In-Kind Donors

- Infectious Diseases Society of America
- American Airlines
- Bitter End Yacht Club
- BellLitho, Inc.
- American Cancer Society
- Botox International Inc.
- Altria Group, Inc.
- Alphawood Foundation Chicago
- Adler School of Professional Management
- @ Properties
- living with HIV/AIDS.

Although space limitations prevent us from listing all of our donors here, every donation, regardless of size, is important to the success of our work. If we have made an error in the spelling of your name, please accept our apology and contact Tracey Huff at (312) 922-2234.
Founded in 1985 by community activists and physicians, the AIDS Foundation of Chicago is a local and national leader in the fight against HIV/AIDS. We collaborate with community organizations to develop and improve HIV/AIDS services; fund and coordinate prevention, care, and advocacy projects; and champion effective, compassionate HIV/AIDS policy.