



2026 RW RFP Frequently Asked Questions (Part 1)

Question

Please clarify the Personnel budget category on p. 11 of the RFP ("Personnel – AFC offers a base salary of \$50,000 for case managers. There must be a rationale provided for case manager salaries beyond or below the current salary or start-up salary of \$50,000.)? First, does this apply for both NMCM and MCMs? Also, what do you need for the rationale and where would it be appropriate to document this information?

Answer: The 50K currently only applies to Medical Case Management. Justification and rationale should include the agencies specifics around staffing, client care and staff tenure. The budget justification should be included in Section 9, question 7.

Question:

If you are a returning partner who is submitting for additional categories, do you need to submit resumes and job descriptions for the new categories you are applying for?

Answer: Yes, if you are applying for a new category, please provide job descriptions and resumes.

Question:

Is a service plan still required for non-medical CM? specifically retention? This has been a rate limiting step for patients who are hard to reach.

Answer: Non-medical case management clients do not require Care Plans.

Question:

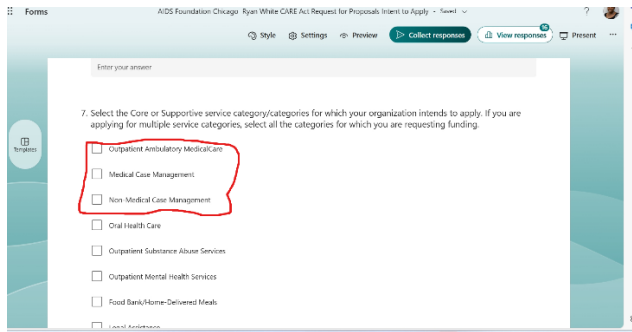
If we already submitted our Intent to Apply, should we have expected to receive the email with the folder invite/link already? Just checking b/c emails sometimes don't find their way to me... want to make sure I haven't missed that.

Answer: No links have gone out; they will be sent out starting today.

Question

The Intent options do not match the RFP funded category table. I don't see Non-Medical in the Intent form.

Answer: Non-medical case management is on the form. (see below)



Question:

I think I saw in one of the slides that for NMCM reimbursement is to be submitted monthly via Provide similar to fee-for-service. Does that mean that NMCM will also be on a fee-for-service model?

Answer: The slide didn't state non-medical case management; it referenced non case management services. Non-medical case is not fee for service, it is vouchered the same way as Medical Case Management.

Non case management/Fee for service agencies must submit all client level billing in the Provide database month.

Question:

If you get both Part A and Part B, do you right two different narratives?

Answer: No, write one narrative and provide budgets to reflect your Part A and Part B staff (current partners only)

Question:

What's the difference in Part B Perinatal Case Management and Part D funding?

Answer: *Part D funding covers women, children and youth, and they cover support services for both client and family members. Perinatal case management covers pregnant mothers and provide wrap around services with the goal of delivering a healthy HIV- baby.*

Question:

Just want to clarify that we only need to submit one letter of intent with a list of service areas we are applying to.

Answer: Only one letter of intent is required.

Question:

Appendix 4: Resumes & Job Descriptions for Key Staff; Relevant staff (new applicants only) and agency certifications and licenses (all applicants).

Answer: Current partners who are applying for the same programs/services do not have to submit job descriptions or resumes. If you are applying for new services or programs, you should submit job descriptions as well as resumes.

Key Staff: individuals that may be on the budget in-kind i.e. Executive Director.

Relevant Staff: staff that will be carrying out the scopes of the program or overseeing staff that does.